

General Conditions of the Charter Contract – ANNEX (FLEX Plan)

What is FLEX plan:

FLEX plan is an optional surcharge to charter fee (onboard accommodation service) that allows the Charterer to cancel or change charter contract/reservation up to 30 days before the embarkation for no special reason. FLEX plan costs 10% of the final charter fee for the Charterer as per official SAYSAIL price list valid at the moment of booking.

How to purchase Saysail FLEX plan?

This surcharge can only be purchased when creating a new contract/confirming new booking and cannot be added to already existing contract. When Charterer pays for FLEX Plan surcharge, contracted charter price changes and is considered to be charter fee increased for FLEX surcharge.

What is payment plan scheduled for FLEX option?

- 25% upon booking confirmation
- 25% until 31/1/2022
- 50% latest 31 day prior to embarkation

What are special cancellation conditions for the clients who opt for FLEX plan?

Up to 30 days prior to embarkation Charterer can for no special reason cancel their contract. In that particular case they can choose one of the following options:

- Reimbursement; in this particular case Charterer shall retain 15% (minimum 350 EUR) of the contracted price, due date for reimbursement is 180 days from the date of cancellation.
- reschedule contract for a future date with no extra charge; future date can take place during season 2022 and 2023 on any of the boats in SAYSAIL fleet, depending on the availability. If the price of new contract is higher than the cancelled one the Charterer needs to pay the difference after the new booking confirmation is done. If the charter fee of the new contract is lower than the original one no additional payment by the Charterer has to be done, however the difference will not be refunded.
- a credit note that equals the amount already paid for the future charter; credit note can be used for booking any of the boats in SAYSAIL fleet, depending on the availability.

Within 7 days before the embarkation if the Charterer cancels the contract due to COVID-19 related reasons the following options are at disposal:

- in case of closed borders: full payment reimbursement with no extra costs
- in case of mandatory quarantine of minimum 7 days: a credit note that equals the amount already paid for the future charter; credit note can be used on any of the boats in Saysail fleet and depending on the availability.

COVID-19 related reasons that entitle the client to choose from the options above are:

- closed Turkish border or state border of the residence country of the reservation holder
- mandatory quarantine of minimum 7 days, with no option of taking PCR test, upon arrival to Turkey or in country of residence of reservation holder

For any other cancellation reason, standard Saysail Terms and Conditions will apply.