



SAYSAIL

THAT'S ALL YOU NEED


PRICELIST 2022
FLEX PAYMENT









What is FLEX PLAN?

 Should the travel plan suddenly change, FLEX PLAN guarantees **payment protection** and **fuss-free reschedule** for the client

 Client can claim **additional options** upon **reschedule** or **cancellation** of the booking and thus eliminate extra costs of a sudden change of his preferred date. for a surcharge of only 10% of the charter price.



What are the options for your client?

 WHAT	 WHEN	 HOW	 COST	
UNLIMITED RESCHEDULE	up to 30 days before embarkation	with no specific reason	no additional cost	✓
BOOKING CANCELLATION Reimbursement via credit note	up to 30 days before embarkation	with no specific reason	no additional cost	✓
BOOKING CANCELLATION Reimbursement via bank trans.	up to 30 days before embarkation	with no specific reason	15% of final charter fee or min €350	✓
FULL REFUND CLAIM	within 7 days before embarkation	closed borders	no additional cost	✓

 It's all about the choice!



What are the options for your client?

So to put in words, **FLEX PLAN** allows the client to choose between these options, up to **30 days** prior to embarkation:

- **To reschedule** their charter for unlimited number of times – FREE OF CHARGE
- **Cancel their booking**, with credit note valid for 12 months – FREE OF CHARGE
- **Cancel their booking** with no specific reason and claim a refund with the cost of 15%, minimum of €350

Within 7 days prior to embarkation, the client can **claim a full refund**, without additional costs in the case of closing the state borders.



What are the benefits for you?


- 😊 You will get **agency commission** on FLEX PLAN, of course
- 😎 **Transparency** in communication with the client by presenting **clearly defined cancellation and rescheduling policies.**



And that's it!

Make sure to read **Terms & Conditions!** They will be attached with this presentation.

For any questions feel free to contact us:

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THANK YOU

For your attention!

